

8/22/23

Selling Flower Deli Style

"Deli style" means that you buy flower in bulk and weigh out small portions for each purchase, like when you buy cold meat by the pound from a deli. To do this in MyBud, you must:

- 1) Put the item in a cannabis department whose name ends in -gm
- 2) Set the price for 1 unit = 0.1 gram

For example, if you are selling the strain All Gas - Unleaded deli style for \$5 a gram, the item setup steps are:

- 1) Create a cannabis department called Flower Deli -gm
- 2) Create an item called All Gas Unleaded. Put it in the Flower Deli -gm department and set the price = \$0.50.

The Pricebook item card in MyBud would look like this:

asic Info	Promotions	Quantity Choices	Item is a Cart	on Packag	e List	
PLU:	06089					
Item Desc:	All Gas -	Unleaded		Size:	0.1 grams	\$
epartment:	Deli Flow	er -gm				•
(Price	will be set at	checkout time)	File.	Fiv	e digit price:	No
			Price inc	cludes taxes (if	applicable):	No
			Price in	ncludes fees (if	f applicable):	No
			F	ee multiplier (if	f applicable):	1

When a sale is made, before scanning the package ID, enter the quantity in grams sold in the following format: 0.35 = 3.5 grams, 0.10 = 1 gram, 0.70 = 7 grams, etc. The quantity in the

basket will say 10x the number of grams actually being sold. So for 3.5 grams the basket quantity will = 35, for 1 gram it will = 10, 7 grams it will = 70, etc.

Mexico for \$5/month!			Dep	artments	T Shirts Tes	t 2	
I Gas - Unleaded I5 @ 0.50	17.50 т	CBD Products	Paraphernalia	Swag	Test department non cannabis		
		8				•	SKU PLU
		7	8	9	\$20	\$10	Lottery
Cancel Discount Promo	\$17.50	4	5	6	\$5	\$21	Basket Discount
Hold Fees	\$2.54	1	2	3			Cash
Coupons BR Club Paid		0	00	@	Check	Refund	Other
Customer Owes	\$20.04						

Here is what a basket for 3.5 grams of All Gas - Unleaded would look like:

You can also set the sizes you would like to sell using Quantity Choices on the Pricebook item card.

- 1) Click Quantity Choices
- 2) Enter in a name for each quantity you would like to sell. The quantity must = 10x the number of grams you are actually selling.

For example, your Quantity Choices in the Pricebook item card might look like this:

asic mito Promotion:	S Quantity Choices	item is a Californ	Fackage LISE	
		New Package		
Name:				
Quantity: 1				
UPC:				
		Add		
Name	Quantity	UPC		
0.1 gram	1			edit delete
Eighth	35			edit delete
Quarter	70			edit delete
Half Ounce	140			edit delete
Ounce	280			edit delete

You can name each quantity whatever you like.

When you scan the package ID for the item, you will then be able to choose between whichever Quantity Choices you have set up for that item.

Note: If you use Quantity Choices, MyBud will always default to offer a quantity of 1 and call this option "Single."

Basic Info Promotion:	Quantity Choice	Item is a Carton	Package List		
		New Package			
Name:					
Quantity: 1					
UPC:					
		Add			
Name	Quantity	UPC			
Single	1			edit	delete
3.5 Grams	35			edit	delete

For deli style sales with MyBud, this "Single" will = 0.1 grams. We therefore recommend that you edit the name of this option to be 0.1 Grams. Examples of what the screen will look like when you make that edit follow.

Basic Info Promo	tions Quantity Choice	s Item is a Carton Package List	
		Edit Package	
Name:	0.1 Grams		
Quantity:	1		
UPC:			
		Save	
Name	Quantity	UPC	
Single	1		edīt delete
3.5 Grams	35		edit delete

asic Info Promo	tions Quantity Choices	Item is a Carton	Package List	
		New Package		
Name:				
Quantity:	1			
UPC:				
		Add		
Name	Quantity	UPC		
0.1 Grams	1		edit	delete
3.5 Grams	35		edit	delete

You can sell a size that you have not set up in Quantity Choices, or not use Quantity Choices at all, as described above.

Quantity Discounts Using Promotions

You also can create discounts for any quantity you like using promotions, and for multiple tiers or shelves of flower.

For example, you might have a deli flower shelf within which you sell at the following price breaks:

- 1 gram = \$5
- ¹/₈ ounce = \$15, a \$2.50 discount
- ¹/₄ ounce = \$30, a \$5 discount
- ¹/₂ ounce = \$50, a \$20 discount
- 1 ounce = \$75, a \$65 discount

You can set up these discounts to reflect automatically when you add the given quantity to a basket to checkout a customer.

Combined with Quantity Choices, here is what a checkout of All Gas - Unleaded would look like.

After you scan the item you will get this screen:

OSS Revolu	ution For a limited time, unlimited calls to Mexico for \$5/month!		-		T Obligation Theorem		
		CBD Products	Paraphernalia	Swag	Test department non cannabis	12	
	lt	em: All Ga	s - Unlead	ded			
		Choos	se Size				
		1 - 0.1 (gram				
(35 - Eigh	th				
Ask		70 - Qua	rter				SKU PLU
A		140 - Half	Ounce				Lottery
		280 - Oun	се				Rasket
Cancel							Discount
) Hold	Tax Fees	1	2	3			Cash
	Coupons BR Club Paid	0	00	@	Check	Refund	Other
Orders	Change						
Adm Store Tue	Aug 22 12:50 PM	Calculator R	teceipts Ott	her			MyBud

From this screen, you choose the quantity you want to sell. Using this same example, if you choose an Eighth, the basket would look like this:

BOSS Revolution For a limited time, unlimi Mexico for \$5/month!	ted calls to		Der	artmante	T Shirts Too	+ 2	
All Gas - Unleaded 35 @ 0.50 Promotion \$2.50 off / 35	17.50 т -2.50	CBD Products	Paraphernalia	Swag	Test department non cannabis	12	
		8				0	SKU PLU
		7	8	9	\$20	\$10	Lottery
× Cancel SubTotal (35 items) Discount	\$17.50	4	5	6	\$5	\$18	Basket Discount
() Hold	\$2.18	1	2	3			Cash
Coupons BR Club Paid		0	00	@	Check	Refund	Other
Customer Owes	\$17.18						
Administrator Store Boss Bal: \$25.00 Tue Aug 22 12:56 PM	No	Calculator R	ecceipts Ott	her			MyBud

Note that the discount is now in the basket, as opposed to the first example above that did not include a discount.

Here's what the basket will look like if you choose a Quarter.

BOSS Revolution For a limited time, unlimited calls to Mexico for \$5/month!		Dep	partments	T Shirts Tes	t 2	
All Gas - Unleaded 70 @ 0.50 35.00 Promotion \$2.50 off / 35 -2.50 Promotion \$2.50 off / 70 -2.50	CBD Products	Paraphernalia	Swag	Test department non cannabis		
	8			\$35	.00	SKU PLU
	7	8	9	\$20	\$10	Lottery
XubTotal (70 items) \$35.00 Discount	4	5	6	\$5	\$35	Basket Discount
C Hold Fees	1	2	3			Cash
Coupons BR Club Paid	0	00	@	Check	Refund	Other
Administrator Store Boss Bal: \$25.00 Tue Aug 22 01:08 PM	Calculator F	teceipts ott	her			MyBud Club

Note: You can set up both Quantity Choices and Promotions either in your Merchant Portal or your POS terminal.